InterRent REIT Investor Presentation

Q1 2025 Conference Call May 16, 2025





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Q12025 Results

InterRent

Q1 2025 Results ------

Operational Highlights: Solid AMR Growth & Occupancy





Financial Highlights: Healthy Top & Bottom-Line Results



Sustained Revenue & NOI Growth

Growth in Per-Unit Performance Measures Non-IFRS/GAAP

	Q1 2025	YoY Change
FFO (\$000)	\$21,819	+3.3%
FFO/Unit	\$0.150	+4.2%
AFFO (\$000)	\$18,512	-0.1%
AFFO/Unit	\$0.127	+0.8%



Q1 2025 Results ----

Strategic Highlights: Capital Recycling & Balance Sheet





Operating Highlights

Operating Highlights

Growing Same Property AMR Across All Regions



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New AMR Achieved



Operating Highlights **Operating Cost Discipline**



Same Property Operating Costs as a % of Revenue¹

• Managing property operating expenses through technology, training & energy efficiency programs



Contribution of Utility Expense Types to Total Expense Growth

Drivers of YoY Change in Utility Costs



+18% increase in heating degree days in Q1 2025 vs. Q1 2024



Operating Highlights

Creating Value Through Strategic Expenditures

Through strategic investments in our communities, we are cultivating a **well-maintained** and **high-quality portfolio**. These investments deliver **higher occupancy and greater NOI margins** through efficiency upgrades and enhancements to community services and accommodations.

Per Repositioned Suite Year Maintenance Capex \$7.9M 2021 \$950 2022 \$9.6M \$1,069 \$10.2M \$1,005 2023 \$984 2024 \$10.2M \$3.3M \$1,137¹ 2025 Q1

A Well-Maintained Portfolio

A High-Quality Portfolio



Q1 Capital Expenditures per Suite²



Balance Sheet

Balance Sheet

Region	Q1 '25 Cap Rate	Q4 '24 Cap Rate ¹	Q-o-Q Change
Greater Toronto & Hamilton Area	4.42%	4.42%	-
National Capital Region	4.61%	4.60%	+ 1 bp
Greater Montreal Area	4.32%	4.32%	-
Greater Vancouver Area	3.44%	3.44%	-
Other Ontario	5.23%	5.23%	-
Total Investment Properties	4.49%	4.49%	-







¹Trailing twelve-month EBITDA



Sustainability

Sustainability Building Value With Our Sustainable Mindset

We continue to make smart and intentional progress on our sustainability priorities, focusing on projects that enhance resilience, reduce emissions and operating costs, and create long-term value for our stakeholders.



This spring, we will share more about our sustainability journey in our 4th annual Sustainability Report.





Capital Allocation

Strategic Dispositions

	Target		Achieved				
Phase	Status	Date	Net Equity Proceeds	Timeline	Sales Volume	Suites	Net Equity Proceeds
1	COMPLETE	August 2023	\$75M	12 months	\$155M	802	\$97M
2	ONGOING	February 2025	\$125 – 140M	12 months	\$65M	250	\$39M

2025 ACTIVITY

February 2025	April 2025	April 2025
Suites: 28	Suites: 104	Suites: 118
Sales Price: \$9.5M	Sales Price: \$26.5M	Sales Price: \$29.4M



Capital Allocation

Strategic Reallocation of Capital

Funding Capital Requirements	NCIB Program
Debt Repayment	Funding Future Growth

Executing On Our Unit Repurchase Program NCIB Highlights

	2024	2025 YTD ¹
Volume	1,300,300	6,721,036
Average Price	\$10.88	\$10.35
Total	\$14.1M	\$69.6M

- Repurchased units at a price significantly below IFRS value
- Repurchases in Q1 2025 and April 2025 represent 3.2% and 1.2% of outstanding units² as of December 31, 2024, and March 31, 2025, respectively



¹ April 2025. ² Diluted units outstanding.



Looking Ahead -

Favourable Market Fundamentals & Economic Outlook



Rental & Condo Construction



G7 Economic Growth Projections²



¹ CMHC; Toronto, Ottawa, Montréal, Vancouver. ² IMF, *World Economic Outlook*, April 2025

Looking Ahead Key Takeaways

- High-quality portfolio provides clear visibility for stable top-line growth
- Resilient fundamentals and sustained long-term demand drivers support consistent FFO/unit growth
- Disciplined approach to capital allocation, with a focus on unit buybacks at a discount to intrinsic value



